

**SPONSORSHIP OPPORTUNITIES**



**WEST AFRICAN SATELLITE COMMUNICATIONS  
CONFERENCE & EXHIBITION**

**Le Meridien Hotel, Abuja  
23-25th November, 2005**

**Hosted by: GVF**

**Organised by: AITEC & UK-EMP**

**Endorsed by:**

**Nigerian Communications Commission (NCC)  
West African Telecommunications Regulators Assembly (WATRA)**

**1. Principal Conference Sponsor****£20, 500**

- Opportunity to address the conference at keynote level (must be a board-level speaker)
- Reserved place at the head table for both lunches and dinners, with guests of honour
- A one-page company profile, inserted into the front of the delegate pack
- Company logo printed on all conference material (subject to printing deadlines)
- Display space in the reception area of the conference (table top/pop-up display)
- Prominent, exclusive presence within the conference room during the entire course of the conference (only sponsor visible within the conference room). Display Material provided by sponsor
- Presence at the press conference
- Four complimentary delegate places
- 25% discount on additional registration fees

**2. Dinner Sponsor (evening before or 1<sup>st</sup> night)****£15, 500**

- Opportunity to address diners
- Reserved Head table (s) for the hosts guests, including the most senior dignitaries in attendance
- A one-page company profile inserted into the delegate pack
- Company logo printed on all conference material
- Three complimentary delegate places
- 25% discount on additional registration fees
- Display space in the reception area of the conference (table top/pop-up display)
- Corporate identity in the dining room (to be supplied by host)

**Corporate Lunch Sponsor (Host for day 1 or 2)****£12, 500**

***The lunch hosts will be seated at the head table, where the most senior of the dignitaries in attendance will join them. The guest list and seating plan will be worked out in advance.***

- Opportunity to address lunch guests
- Reserved Head table (s) for the hosts guests, including the most senior dignitaries in attendance
- A one-page company profile inserted into the delegate pack
- Company logo printed on all conference material
- Four complimentary delegate places
- 25% discount on additional registration fees
- Display space in the reception area of the conference (table top/pop-up display)
- Corporate identity in the dining room (to be supplied by host)

**3. Evening Drinks Reception: SPONSORED BY SKYLOGIC/EUTELSAT****11, 500**

***The cocktail reception will be at 6.15 at the end of day 1.***

- Welcome address
- A one-page company profile inserted into the delegate pack
- Company logo on all conference material
- Four invitations to cocktail party
- Two complimentary delegate places
- 25% discount on additional registration fees
- Display space in the reception area of the conference (table top/pop-up display)
- Corporate identity in the reception room (to be supplied by host)
- Prices do not include the cost of food and drink

**4. Refreshment Breaks****£8, 500**

- Company logo on all conference material
- One page company profile inserted into the delegate pack
- Exclusive branding of the hospitality area for all coffee breaks throughout the two day period, including early morning pre-conference gatherings
- Two complimentary delegate places
- 25% discount on additional registration fees
- Display space in the reception area of the conference (table top/pop-up display)

**5. Conference Memory Sticks****£7, 500**

*The conference CD Rom will consist of a number of pages including the agenda for each day, a page for sponsors and supporting organisations (with a description) and a page for speaker's biographies. As many of the speakers presentations as possible will be included, although it is the speaker's prerogative to decline inclusion, which is sometimes necessary.*

- Company logo on the home page and the CD itself, with full credit
- Company logo on all conference material
- One page company profile inserted into the delegate pack
- Two complimentary delegate places
- 25% discount on additional registration fees
- Display space in the reception area of the conference (table top/pop-up display)

**6. Conference Briefcases****£8, 500 plus costs**

- Company logo in white on black background
- Company logo on all conference material
- One page company profile inserted into the delegate pack
- Two complimentary delegate places
- 25% discount on additional registration fees
- Display space in the reception area of the conference (table top/pop-up display)
- Prices do not include production and transportation

**7. Conference Folders****£7, 500 (plus costs)**

- Company logo in white on black background
- Company logo on all conference material
- One page company profile inserted into the delegate pack
- Two complimentary delegate places
- 25% discount on additional registration fees
- Display space in the reception area of the conference (table top/pop-up display)
- Prices do not include production and transportation

**8. Associate Sponsor****£5, 500**

- Company logo on all conference material
- One page company profile inserted into the delegate pack
- Two complimentary delegate place
- 25% discount on additional registration fees
- Display space in the reception area of the conference (table top/pop-up display)

*Guest Sponsor*

*£4, 500*

- Company logo on all conference material
- One page company profile inserted into the delegate pack
- Two complimentary delegate places
- 25% discount on additional registration fees

*Conference Exhibitor*

*£2, 500*

- Shell Scheme
- 1 x Stand Manager pass
- 1 x full delegate pass

**NB: WITH ALL OF THE ABOVE PACKAGES, ALL DISPLAY AND PROMOTIONAL ITEMS MUST BE DELIVERED ON TIME TO THE VENUE BY THE SPONSOR, ADDRESSED TO AITEC WITH WAFSAT CLEARLY MARKED ON THEM. IN THE CASE OF PRINTED MATERIALS, LOGOS AND ARTWORK MUST BE DELIVERED PRIOR TO THE GIVEN DEADLINES.**

*For further information, please contact;*

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