

Myanmar Experience:

The ATM Group of Partners has been operating in Myanmar since 1994. This has resulted in extensive experience gained in all aspects of the telecommunications industry development since 1994.

Bagan Cybertech Co. Ltd

By far the largest and most successful Telecoms & IT related project undertaken in Myanmar to date [probably with any Local or Foreign Operator] is the creation of the 1st Private ISP and Next Generation Info-Communications Service Provider, Bagan Cybertech Co. Ltd.

ATM's staff conceptualized and significantly contributed to the development of the Business Plan Concept, commercial analysis and detailed technical design for Bagan Cybertech IDC & Teleport, the first Private ISP, Data Center, Satellite Communications facility and Broadband Wireless Access provider in Myanmar.



In addition they also developed all the initial Marketing Presentations, Client proposals and official applications / documentation to the Union of Myanmar Government [including high level meetings with government officials] in order to obtain all necessary approvals for the implementation of the Bagan Cybertech facility. This concept effectively broke the monopoly of the incumbent Telecom Operator [MPT] in a previously strictly regulated market.



Fully supported by ATM's staff, they then fully Project Managed and implemented the facility within seven months from obtaining government approval including the installation of 200 VSAT sites throughout Myanmar.



The Network Expansion was also conceptualized, designed and implemented by ATM's staff who are fully responsible for expanding the VSAT Network to a total of 300 sites, implementing two more VSAT Teleports [Yangon and Mandalay], implementing a Broadband wireless network for Yangon [3 'POPs' sharing 2000 users] and Mandalay [2 'POPs' sharing 1000 users] with expansion to other towns and sites in Myanmar starting Q1 2003.



ATM's staff are also actively involved in the implementation and Operations of a Network Service Operators [NSO] facility for an iPSTAR™ gateway in Yangon, a 'State-of-the-Art' Broadband Satellite System provided by Shin Satellite Co. Ltd [Thailand]. This development will expand the size of the Bagan Cybertech Network to around 10,000 users [WLL and Satellite clients] as well as 10,000 dial ISP users throughout the country.

In addition to the technical responsibilities, ATM's staff are also in charge of a team of Local Engineers, Technicians, and Operators [total of 30 staff members] in order to complete the Network Expansion and Operations tasks.